

AGAPPE DIAGNOSTICS LTD
CAMPUS RECRUITMENT- 2016 PASSOUT BATCH
(FOR UNPLACED STUDENTS ONLY)

Company website	:	www.agappe.com
Job Title	:	Frontline Sales
Criteria	:	MSc Biochemistry/MSc Biotechnology/MSc Microbiology/MBA/Engineering (EEE,ECE,Biomedical)/ Science Graduates
Venue & Date		will confirm shortly
Salary	:	3 - 3.5 Lakh per annum
Location:		Pan India

Job Description

Job Profile- Sales (Frontline Sales)

About Company

Agappe Diagnostics Limited with dedication and quality commitment for last 20 years is a fastest growing In Vitro Diagnostic company in India. AGAPPE has an employee strength of over 400 people with a Distributor strength of over 250 who are spread across India and over 20000 loyal customers. Today AGAPPE is considered as one of the largest Manufacturers of Clinical Chemistry Reagents in India and the third largest in terms of market share in Clinical Chemistry Reagents. AGAPPE's products are exported to over 51 countries in Asia, South East Asia, the Middle East, Africa, Latin America and regions in Europe.

Role

Sales Executive (Responsible to achieve the targeted sales in the assigned area)

Key responsibilities

- As an area sales executive, sell the Diagnostic Reagents and diagnostics equipments in the assigned area/territory to achieve the targeted sales.
- Meet the customers and prospects and promote the entire range of products of the company
- Manage the distributors
- Collect the payments and complete the documental formalities required to execute the order.
- Product demonstration to the customers
- Promote the marketing activities, facilitate and participate in the marketing and promotional events.
- Collect market information related to competitor activities, products and strategies
- Ensure that company's sales and marketing strategies are implemented thoroughly.
- Submit the daily call reports with required information and travel expense claims on time.
- As a responsible employee, follow the company policies and ethics.

How to Apply?

- **Apply only if you are unplaced and eligible for this Campus Drive.**
Click the link given below to apply
https://docs.google.com/forms/d/1vwsnGpqvX4kcOHrIrHBv1PXf2cTrrXYyNR51DbelQcA/viewform?c=0&w=1&usp=mail_form_link
- **Once applied you cannot back out from the process else your Name will be permanently blacklisted from all future placement opportunities.**
- **Last date to apply for this Placement drive is 28th April 2016 by 2:00 pm.**
- **Late entries not allowed**

Best Wishes,

Prof. (Dr.) Ajay S Rana

Director - ATPC

